

TERMS

PoC – Philanthropy of Community

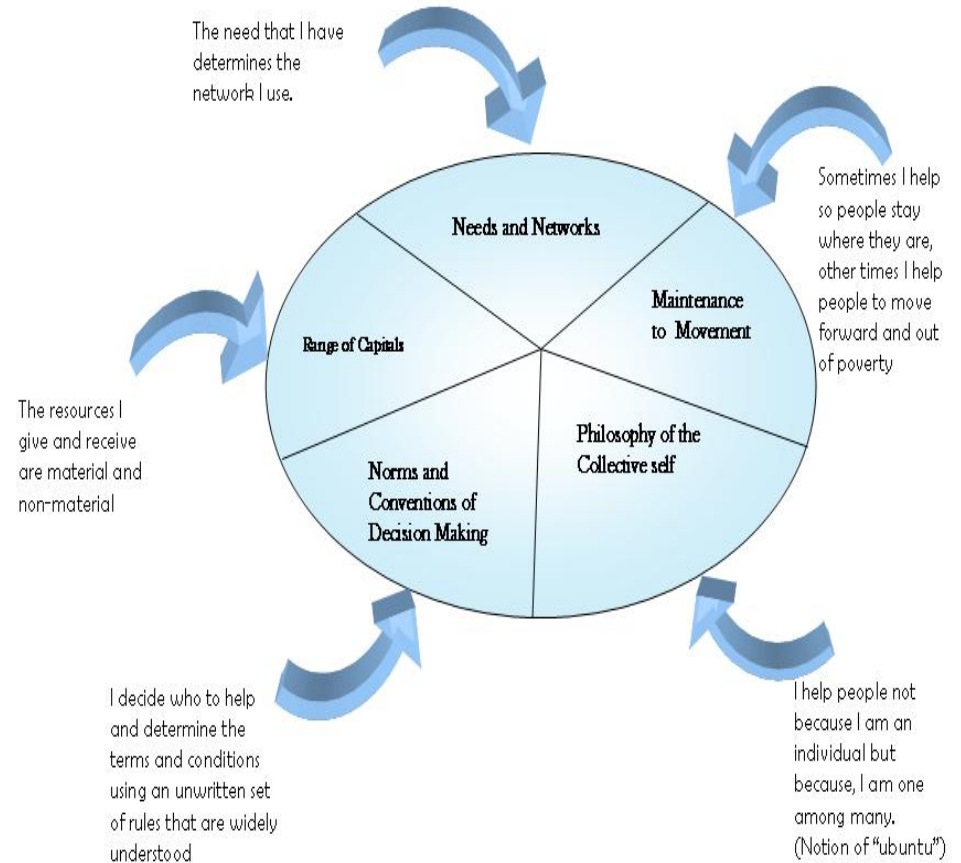
PoC refers to the relationship of “helping one another” that exists among and between people who are poor. It is “internal” to a community, exemplified in self help and often underpinned by the principles of mutuality and reciprocity.

PfC – Philanthropy for Community

PfC is distinct from PoC and describes the relationship of resource transfers from those of high net wealth, the rich, to those of lesser means, for the benefit of the community. This “external” transfer is exemplified in development assistance and charity and it’s often underpinned by values of generosity and altruism.

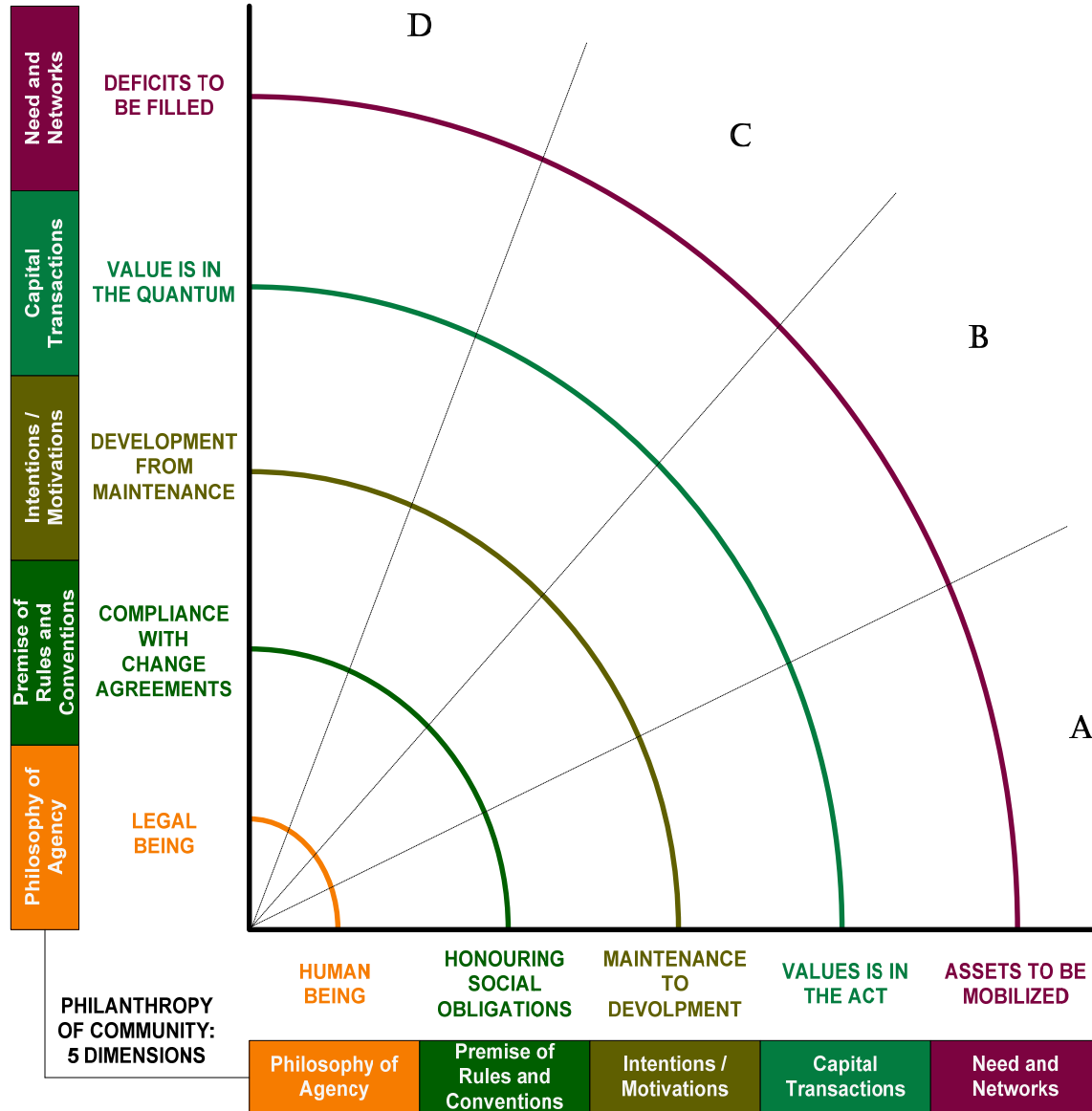
PoC and PfC are used interchangeably with the term **HORIZONTAL & VERTICAL PHILANTHROPY** respectively.

PoC Wheel



Philanthropic Arc as Self-Assessment Metric

Philanthropic 'Industry' of Helping Others (Pfc)



Indigenous System of Helping Each Other (PoC)

Discuss & Plot Practice

Ask yourself, in how far is your practice focused on:

- deficit and partnerships as opposed to assets;
- giving primacy to the amount of something (how many grants and how much money delivered) rather than the value of the act itself;
- helping people progress out of poverty rather than making sure they don't slip further backward;
- contractual agreements, bureaucracy and technical procedures as opposed to relationships of trust, collaboration and cooperation, and finally;
- facilitating people and communities access to their legal rights and entitlements as citizens or maintaining people's dignity, respect and honor as human beings.